

Andrés Hincapié

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Updated: February 26, 2026

EDUCATION

- Ph.D. in Economics, Washington University in St. Louis. 2017.
- M.A. in Economics, El Colegio de México, Mexico. 2010.
- B.S. in Industrial Engineering, Universidad Tecnológica de Pereira, Colombia. 2006.

FIELDS

Primary: Labor, Health, Entrepreneurship
Secondary: Structural Microeconometrics

PROFESSIONAL EXPERIENCE

Economics

- Assistant Professor.
Economics Department, University of North Carolina at Chapel Hill. 2017-present.
- Technical Research Assistant.
Federal Reserve Bank of St. Louis. 2015-2016.
- Research Assistant.
Washington University in St. Louis. 2012-2016.
El Colegio de México. 2010-2011.

Engineering

- Operations Engineer. Operations Department, Promasivo S.A., Pereira, Colombia. 2006-2008.
Description: Optimization of labor needs for a private firm operating the passenger transportation system of the city. General management.

RESEARCH

Published

- Entrepreneurial Dynamics and the Small-Firm Effect (with Barton Hamilton and Mostafa Salari). Forthcoming 2026. **Journal of Human Capital**. 20(1)
- Innovation and Diffusion of Medical Treatment (with Barton Hamilton, Robert Miller, and Nicholas Papageorge). 2021. **International Economic Review**. 62(3)
- Entrepreneurship over the Life Cycle: Where Are the Young Entrepreneurs? 2020, **International Economic Review**; 61(2). [*2020-2021 IER Top Cited Article Recognition*]
- Medical Student Factors Associated with Future Office-Based Primary-Care Practice (with William E. Freeman, Carl Sanders, and Donna B. Jeffe) (Accepted at the **Journal of the American Board of Family Medicine**)

- Family Income Inequality and the Role of Married Females' Earnings in Mexico: 1988-2010. (with Raymundo M. Campos-Vázquez and Ruben Irvin Rojas-Valdés). 2012, **Latin American Journal of Economics**; 49(1)

Working Papers

- Life-Cycle Fertility, Human Capital, and Family Policies: A Discrete-Continuous Choice Framework (with George-Levi Gayle and Robert Miller). (R&R, **Journal of Political Economy**)
- Medical Innovation and Health Disparities (with Barton Hamilton, Emma Kalish and Nicholas Papageorge) (Conditionally accepted, **Review of Economic Dynamics**)
- Insider CEOs: Lucky or Good? (with Andrew Capron, Barton Hamilton and Noah Lyman) (*Under review*)
- The Intergenerational Effects of Parental Leave Policies: Exploiting Forty Years of Variation in the U.S. (with George-Levi Gayle and Andrea Flores).
- The Bright Side of Nepotism? Family CEOs, Turnover, and Firm Performance (with Barton Hamilton and Noah Lyman).

Work in Progress

- Optimal Parental Leave Policies in the Presence of Statistical Discrimination and Child Development (joint with George-Levi Gayle)
- Social Entrepreneurship and Reputation (with Robert Miller).
- Entrepreneurship in Black and White: Life Cycle Differences in Entrepreneurship between Black and White Males (with Barton Hamilton, Noah Lyman, Prasanthi Ramakrishnan and Sid Sanghi).

Other Publications

- What Can Be Done to Promote Black Entrepreneurship? (with Siddhartha Sanghi, Maggie Isaacson, Barton H. Hamilton, and Prasanthi Ramakrishnan). January, 2022. *The Regional Economist*, Federal Reserve Bank of St. Louis.
- Breaking Down the Gender Wage Gap by Age and by Hours Worked (with Limor Golan). October, 2016. *The Regional Economist*, Federal Reserve Bank of St. Louis.
- Which Persists More from Generation to Generation—Income or Wealth? (with George-Levi Gayle). July, 2016. *The Regional Economist*, Federal Reserve Bank of St. Louis.

Grants

- \$500,000 for “Optimal Parental Leave Policies in the Presence of Statistical Discrimination and Child Development” (joint with George-Levi Gayle) from NSF.
- \$12,000 for “Measuring Variation in the Value of Medical Innovation across Sociodemographic Groups” (joint with Nicholas Papageorge) from NBER-IFS International Network on the Value of Medical Research.
- \$15,700 for “Market Structure and Innovation: A Structural Approach” (joint with Luca Maini) from UNC Idea Grant from the UNC Office of Research Development.

TEACHING

UNC - Chapel Hill:

- Health Economics. Instructor. Econ undergraduate course. 2017-2025.
- Health Economics. Instructor. Econ PhD course. 2020-2022.
- Applied Micro Student Research Workshop. Facilitator. Econ PhD course. 2020, 2023-2025.

Washington University in St. Louis:

- Statistics Camp. Instructor. Econ PhD course. 2013, 2014.
- Industrial Organization. Teaching Assistant. Econ undergraduate course. 2013, 2014.
- Applied Econometrics. Teaching Assistant. Econ undergraduate course. 2013, 2014.
- Intermediate Microeconomics. Teaching Assistant. Econ undergraduate course. 2012.

El Colegio de México:

- Microeconomics. Teaching Assistant. Politics and Public Administration undergraduate course. 2010.
- Introduction to Microeconomics. Teaching Assistant. Econ MSc course. 2009.
- Microeconomics. Teaching Assistant. Econ MSc course. 2009.

PRESENTATIONS

2026: AEA, UT San Antonio, Banco de Portugal, Florida State University, Federal Reserve Bank of Atlanta (scheduled)

2025: Southeastern Micro Labor Workshop

2024: SEA

2023: Triangle Applied Micro Conference (NC State); Duke; West Indies Economic Conference; Diversity Initiative for Tenure in Economics; NBER Labor Studies Fall Meeting (Federal Reserve, San Francisco).

2022: UNC; Carolina Data Science Now (UNC); Southeastern Micro Labor Workshop; Carolina Region Economic Day; Diversity Initiative for Tenure in Economics.

2019: Kenan-Flagler Business School; Southeastern Micro Labor Workshop; Duke/UNC Innovation and Entrepreneurship Workshop; Carolina Region Empirical Economics Day; SED; SITE (Stanford); CIDE, Mexico City; Johns Hopkins University; Banco de la República, Cali, Colombia.

2018: NBER (Productivity, Innovation, and Entrepreneurship Program); Southern Economic Association 87th Annual Meetings; Wake Forest University.

2017: Cornerstone Research; University of Michigan; University of North Carolina at Chapel Hill; University of Queensland; Banco de la República, Cali, Colombia; North American Summer Meeting of the Econometric Society; Kenan-Flagler Business School; Southern Economic Association 87th Annual Meetings.

2016: Washington University in St. Louis, Olin School of Business, Economics Department and Econ Grad Student Conference; Carnegie Mellon University, Tepper School of Business; Centre for European Economic Research, Mannheim, Germany; Princeton, EconCon.

2015: Washington University in St. Louis.

2011: Center for Research on Inequalities and the Life Course, Yale University.

AWARDS, SCHOLARSHIPS, FELLOWSHIPS

- Diversity Initiative for Tenure in Economics (DITE) Fellowship. Duke University. 2022-2023.
- Dissertation Fellowship. Washington University in St. Louis. 2016-2017.
- Student Scholarship. Annual Health Econometrics Workshop. 2016.
- Attendee Scholarship. 8th Entrepreneurship Research Boot Camp, NBER. 2015.
- Artistic-Academic Scholarship. Grupo Atlántico Dance Company, St. Louis, MO. 2014, 2015.
- Hispanic Academic Scholarship. Venezuelan Association in Missouri, St. Louis, MO. 2014, 2015.
- Summer Research Grant. Washington University in St. Louis. 2013-2015.
- John Stuart Mill Fellowship. Washington University in St. Louis. 2011-2014.
- Fox International Fellowship. The MacMillan Center, Yale University, New Haven, CT. 2010-2011.
- Scholarship for Graduate Studies. National Council of Science and Technology, México. 2008-2010.
- Academic Performance Scholarship. Universidad Tecnológica de Pereira, Colombia. 2002-2006.

PROFESSIONAL SERVICE

Refereeing

- *Journal of Political Economy*; *Review of Economic Studies*; *American Economic Journal: Macroeconomics*; *International Economic Review*; *Review of Economics Dynamics*; *Quantitative Economics*; *Journal of Human Resources*; *International Journal of Industrial Organization*; *Journal of the European Economic Association*; *Labour Economics*; *Journal of Population Economics*; *Oxford Bulletin of Economics and Statistics*; *Journal of Small Business Management*; *Journal of Law, Economics, & Organization*; *The Scandinavian Journal of Economics*.

Conference Organization

- Cofounder of the Applied Micro Triangle Conference, a joint conference between UNC, Duke and NC State.

STUDENTS

Main Advisor

- Noah Lyman. 2024. First Placement: Warwick Business School.

LANGUAGES

English (fluent), Spanish (native), French (intermediate/B1).

SOFTWARE

Matlab, Stata.

OTHER INTERESTS

Podcasting

- Host, Director and Co-Founder. *The Mix(ed)tape Podcast*. 2020-Present.
The Mix(ed)tape Podcast is a project created by two Afro-Latinos (Dr. Melissa Villodas and myself) that takes an anti-racist approach to center the contribution of Black people and culture across the Latin American and Caribbean diaspora through dance and music. The project aims to educate consumers of Afro-Latin culture on its Black roots, highlight the work of Black artists, dancers, and scholars across the Americas, and Develop a practice of anti-racism in the Afro-Latin dance scene. Podcast Website: <https://themixedtapepodcast.com>

Dance Performance

- Semi Professional Dancer. *CB Dance Company*. Raleigh, North Carolina. 2023
- Advanced Student Dancer. *CB Dance Company*. 2020-2022

Dance Teaching

- Volunteer Teaching-Assistant. *CB Dance Company*. 2021-2023

Grants

- \$2,000 for “Translation of the *Were You Listening?* series of the Mix(ed)tape Podcast to Spanish” (joint with Melissa Villodas, PhD) from the Orange County Arts Commission. North Carolina. 2023
- \$2,000 for “Extending Mix(ed)tape Podcast Season 2” (joint with Melissa Villodas, PhD) from the Orange County Arts Commission. North Carolina. 2022